

## Message Text

UNCLASSIFIED

PAGE 01 PORTO 00233 291509Z

ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----088411 300224Z /63

R 291220Z SEP 77

FM AMCONSUL PORTO ALEGRE

TO USDOC WASHDC

INFO SECSTATE WASHDC 0583

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS PORTO ALEGRE 0233

E.O. 11652: N/A

TAGS: BBSR,BR

SUBJ: WTDR/FTI LEAL SANTOS PESCADOS S/A

REF: USDOC 16591

1. BRAZIL

OFFICE USE: 2. 351 3. 0599500 4. 05

5. LEAL SANTOS PESCADOS S/A

6. CAIXA POSTA 44., RUA AQUIDABAN, 692

7. 96200 RIO GRANDE, RS

8. CONTACT: NELSON RIET CORREA

9. TITLE: DIRECTOR-PRESIDENT

10. PHONE: 2-3431 11. TELEX: NA

12. CABLE: MIRALUZ, RIO GRANDE

13. ESTABL: 1969 14. EMPL: 950 15. SIZE: LARGE

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 PORTO 00233 291509Z

16. REPUTATION: Y- SATISFACTORY 17. RPT DATE: 09/77

OFFICE USE: 18. 19. NA 20: X 21. NA 22. NA

23A. 20910/0 34 MFR, WHOLESALER, EXP, OF CANNED AND CURED  
SEAFOOD, INCLUDING SOUP

23B. 20923/03 MFR, WHOLS, OF FROZEN PACKAGED FISH, EXCLUDING  
SHELLFISH

23C. 20773/03 MFR, WHOLS, OF ANIMAL AND MARINE OIL MILL PRODUCTS

24. FOREIGN SALES: NA

25. FINANCIAL REFS: BANCO DO BRASIL SA, 96200 RIO GRANDE,RS, BRAZIL

26. TRADE REFS: ICISA S/A-INDUSTRIA E COMERCIO, CAIXA PPSTAL 236,  
96200 RIO GRANDE, RS, BRAZIL

27. FOREIGN FIRMS REPRESENTED: NONE

28. POST EVALUATION:

WELL KNOWN FIRM WITH A SOCIAL CAPITAL OF CR\$ 91.9 MILLION. SALES  
DURING LAST FY CR\$ 111.5 MILLION. ASSETS TO LIABILITIES AS CR\$ 2.18  
TO 1.00. THE COMPANY HAS BRANCHES IN SAO PAULO, RIO DE JANEIRO AND  
BELO HORIZONTE, AS WELL AS REPRESENTATIVES IN OTHER MAJOR BRAZILIAN  
CITIES. IT IS WELL LOCATED IN THE PORT CITY OF RIO GRANDE, AN IDEAL  
LOCATION FOR FIRMS ENGAGED IN THE FISHING INDUSTRY. COMPETITION IS  
MODERATE. THIS FIRM IS A PART OF THE IPIRANGA GROUP, A VERY LARGE  
INDUSTRIAL AND COMMERCIAL COMPLEX OPERATING THROUGHOUT THE COUNTRY.  
ITS MANAGEMENT IS COMPETENT AND WELL REGARDED. BANKING AND TRADE  
SOURCES REPORT THAT THE FIRM IS IN A GOOD FINANCIAL POSITION. ITS  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 PORTO 00233 291509Z

FINANCIAL OBLIGATIONS ARE MET PROMPTLY. THE COMPANY DID NOT RESPOND  
TO THE CONSULATE'S REQUEST FOR INFORMATION. THE CONSULATE RECOMMENDS  
SUBJECT AS A GOOD CONTACT FOR US FIRMS.

29. PREP: H.E. SUDBRACK APPR: A.R. BARR  
BARR

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 29-Sep-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977PORTO00233  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770356-0236  
**Format:** TEL  
**From:** PORTO ALEGRE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t1977098/aaaaagee.tel  
**Line Count:** 100  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 930a0e49-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 23-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1325712  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI LEAL SANTOS PESCADOS S/A  
**TAGS:** BBSR, BR  
**To:** COM  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/930a0e49-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009